

**Complete Overview Optimized Specialized**



**Service**

**Service orders:** Your service fitters can register working hours and spare parts directly from their service cars with scanners and/or mobile devices. At the same time they can print and fill in check lists - also offline.

**Service contracts:** Print service call lists and register service orders automatically.

**Machinery rentals:** Create orders on one or more rental machines for a customer and make automatic billing either on a daily, weekly or monthly basis.

**Service kits:** Use service kits so that you do not have to re-type the same items once the service orders have been created.

**Overview:** Get an overview of all open service orders. They can be displayed as a list or bar graph.



**Machine trade**

Get an **overview of the machine economy** by means of service reports, machine overviews, trade-in machines and the machine configurator.

Keep track of your **leads and quotations** with the built-in CRM system where you can create quotations and orders directly from your tablet, mobile phone or web browser.

Integrate the system with **external sales channels** such as maskinteknik.dk, web-parts.com or mascus.com. The machines are created, deleted or updated automatically.

Design your **own role center** with an overview of orders and leads etc.



**Administration**

**Templates** for the creation and change of debtors so that you avoid entering duplicate data.

**Electronic invoicing**, where invoices and other documents are automatically analyzed and data is loaded into Microsoft Dynamics NAV directly from the scanned image on the screen. New templates for each supplier are created while registering. Corrections are easily added - just by pointing to the billing image with the mouse.

**Warnings** regarding minimum coverage and exceedance of credit limit.



**Storage**

Sparring with our consultants regarding setup of the DSM system for **storage optimization**, including:

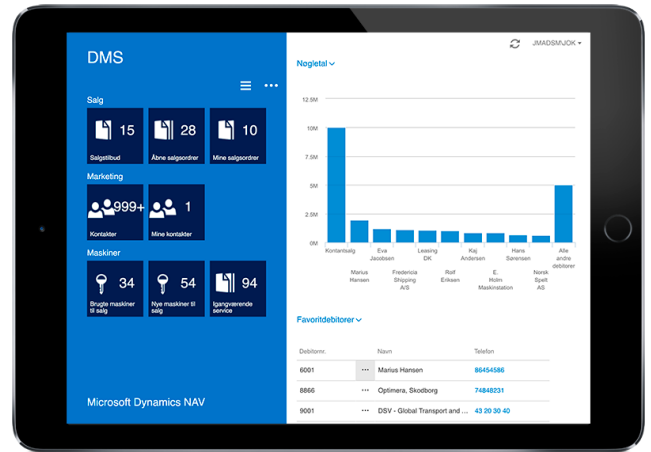
- » minimization of **stock depreciation**
- » calculation of **optimized reorder point**
- » **inventory turnover**
- » **reduction of obsolete** safety stocks

## Complete solution

**DSM** (Dealer Service Management) is built on top of the **Microsoft Dynamics NAV** system and can easily be integrated with other Microsoft products. DSM is a highly specialized business solution developed in collaboration with machinery dealers and it is the result of JMA's **many years of experience within the business**.

The solution offers a wide range of features that support the processes that the machinery dealers undergo in their daily business processes. Including configuration of machines, warehouse management and spare parts, chain trade analysis and service.

The DSM solution makes it possible for the machine dealers to establish closer relationships with business partners and customers. Close integration with suppliers is established through the exchange of orders, invoices and spare parts prices and the possibility of online shopping.



## Go mobile with JMA DSM

With the latest version of JMA DSM you can manage your business wherever you are.

The new possibilities with mobile devices makes it easy for you to gain insight into orders, leads, economy and much more while on the go - and you can design your screen exactly as you wish.

See more at [www.jma.parts](http://www.jma.parts)

## Integrations

- » **Webshop** solutions that are based on the newest technology.
- » Online spare parts locator via **web-parts.com**
- » Integration of data from the DSM-system to external online portals such as **mascus.com, maskinteknik.dk and maskinnet.dk**.
- » Data integrations to many suppliers (such as order and invoice integrations, export of web data etc).

## Advantages

- Future-proof and globally respected ERP solution from Microsoft Dynamics NAV with the special business add-on from JMA DSM
- Certified solution that follows upgrades and version management in accordance with Microsoft Dynamics NAV versions
- Fully updated and modern JMA DSM business solution that has been initiated from needs in the business and developed by experts
- Professional and competent services and consultancy
- Certified and reliable hosting environment

## About JMA

We are specialists in IT solutions for machinery dealers. We advise on the optimization of business processes, machine setup, financial reporting, trade-ins handling, training, technical installations and hosting - in short everything concerning IT for machinery dealers. We are the experienced sparring partner with close relationships with both suppliers and industry associations.



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